Mini Case Study:
Hyatt Hotels Corporation

BirchStreet

Success Story:
As one of the best Hotel chain in the world, it was crucial for Hyatt Hotels Corporation to automate its procurement function. When Hyatt started the bidding process with the criteria of having cloud based solution to have a paperless POs with Corporate's requirement of having a centralized purchasing and accounting system to have more control over their spend. BirchStreet Systems was selected for its hospitality experience and ability could meet all of their needs.

Goals:
- To have a cloud based, automated platform with centralized purchasing and payment system.
- Reporting and the ability to forecast products.
- To implement control and compliance to their spend and increase spend visibility

Results:
- **40%** Savings in Invoice processing labor cost using Shared services AP
- **2-5%** Savings as a percentage of total spend
- **20%** Overall purchasing spend reduction
- **70%** Faster invoice processing time
- **80%** Purchasing compliance

HYATT®

Fast Facts:

Established in 1957

Portfolio of 19 Premier Brands

Over 850 Properties in 60 countries

across 6 continents

Financial:
$4,454 mUSD

Headcount:
54,000 employees

Headquarters:
Chicago, Illinois

Integration:
Oracle

Solutions
eProcurement
AP-3 way Auto Match
Inventory Management
Recipe Management System
Capital Project

"

With BirchStreet, we are able to see efficiencies in purchasing. We have the ability to control budgets from month to month and see exact invoices match up to the PO. The AP 3-Way Auto-Match module is a phenomenal tool."

— Anne Hanch,
SVP- Global Procurement at Hyatt