

# BirchStreet eProcurement Solution<sup>®</sup>

**BirchStreet eProcurement solution is the most advanced cloud based solution which automates the purchasing process to control risks and costs, while connecting with over 400,000 suppliers worldwide on demand. Business increase profits and efficiency with cloud automation.**

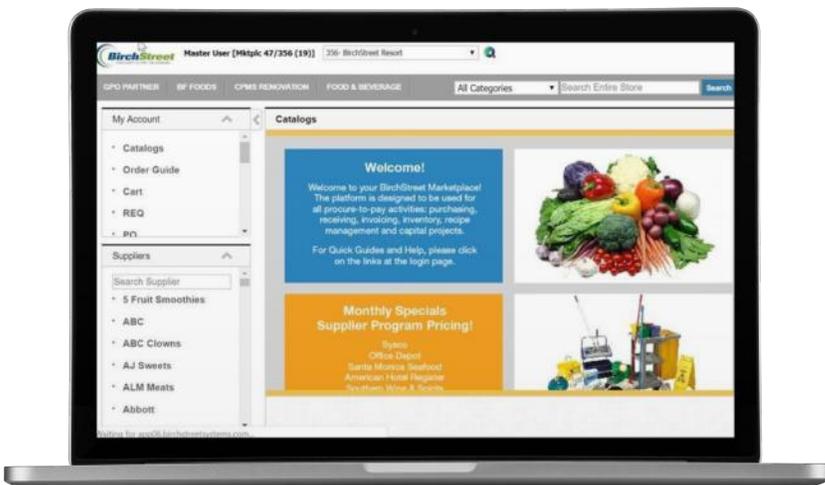
## Overview:

Every company whether it's a small high-growth or a large global organization expects their procurement organizations to drive greater strategic value which is directly dependent on how efficiently procurement manages its end-to-end operations and how well it can unlock key insights across its operations. The manually-driven processes and in-house technologies, with their inherent limitations, can't provide procurement neither the visibility nor the fluidity that is mandated to make it function successfully in this digital era.

eProcurement solution makes a huge difference by helping organizations achieve the desired transformation through smart automation and analytics. Automation not only expands compliance and shrinks processing time but improved visibility and overall decision-making across procure-to-pay (P2P) operations resulting into improved bottom line saving.

## BirchStreet's eProcurement<sup>®</sup>

BirchStreet's e-procurement is cloud based solution curated especially for Hospitality Industry. It helps businesses improve indirect spend visibility, make better purchasing decisions, and realize savings that directly impact the bottom line. It drive operational excellence by **implementing automation to the entire cycle from supplier enablement and adoption, order requisition to all the way through fast approval workflows, PO delivery, receiving and punch-out interfaces, spend analytics, and beyond.**



BirchStreet e-procurement solution makes the purchasing management more efficient and productive by **reducing the transaction time and the money spent on the purchasing cycle as a whole.**

BirchStreet's Checkbook Drilldown is the most detailed checkbook reporting tool available and provides line item detail to all purchasing record in advance of a purchase or after a purchase. Its advanced approval workflow let clients determine the exact process for approvals in the system.

BirchStreet's e-procurement is a comprehensive solution which empowers user with real-time visibility, business intelligence, reporting and analysis. It can drive adoption across all employees and suppliers, and capture all spend-related transactions in one place that's available anytime, anywhere from any device.

## Key Features:

- ✔ Electronic POs, Requisitions and online RFQ's
- ✔ Online Receiving
- ✔ Catalog Management including Punchout Catalogs
- ✔ Order Guides & Favorites
- ✔ Seamless integration with third party applications
- ✔ Reporting Analytics with instant access to all transactional data
- ✔ Supplier facing Portal
- ✔ Checkbook Drilldown
- ✔ Budgetary & Costing
- ✔ Seamless integration with third party applications
- ✔ Advanced Workflow Approvals

## Expertise and Services

1. Data Management Services
2. Gold Standard Implementation Services
3. Change Management and Training Services
4. Integration Services
5. Customer Success Management
6. L1 & L2 Product Support Services
7. Hosting Services with multi-layered security

## Key Benefits & ROI

- ✔ Minimum ROI delivered by the automation is 3 to 9 months after Go Live.
- ✔ Supplier compliance: visibility and BI into purchasing can help negotiate better supplier contracts and ensure pricing is honored; manage price changes and history.
- ✔ Automates purchasing process to improve productivity gains by 10-30%
- ✔ Control risk and improve costs of 5-7% of direct expenses
- ✔ Drive Purchasing compliance to more than 80%
- ✔ Real-time tracking and analysis with checkbook drilldown throughout the buying and approval cycle
- ✔ Improve efficiency through flexible and automated approvals reduces approval time from days to minutes

“ With BirchStreet, we now have a comprehensive view of all spend from a corporate level and at a property level. We have achieved remarkable transparency and visibility into nearly every item and service purchased at every location. Our spend management performance is now easy to track, report and analyze to make continuous operational improvements. ”

Jim Kuthy,  
VP of Procurement and  
Capital Finance, Omni Hotels

## Why BirchStreet

BirchStreet's procure-to-pay system is uniquely designed to help hospitality Industry to maximize spend coverage. The platform and technology connect customers with their suppliers to improve efficiency, increase transparency, provide accountability, strengthen financial controls, and reduce compliance gaps, resulting in significant business process improvements and cost savings.

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For more information about BirchStreet eProcurement Solution<sup>®</sup> visit [www.birchstreetsystems.com](http://www.birchstreetsystems.com) or request a personal demo today, email [sales@birchstreet.net](mailto:sales@birchstreet.net) or call us at 949-567-7000 with any questions.